Do not miss the best ongoing specialty conference on Pipeline Engineering. Spotlight your company’s products and services, heighten your profile, and gain unique access to this niche market.
Dear Prospective Exhibitors & Sponsors:

I am pleased to announce that the Pipelines 2020 Conference will be held from Sunday, August 9 thru Wednesday, August 12, 2020 in San Antonio, Texas, the city that Mark Twain famously rated as one of only four unique cities in the United States (the other three were Boston, New Orleans, and San Francisco). Home of the historic Alamo mission, San Antonio hosts a vibrant mix of culture, cuisine, legendary architecture and moving history.

Based around the theme “Pipeline Engineering – Resiliency in Infrastructure,” the direct involvement of Owners, Consulting Engineers, Contractors, and Suppliers will result in one of the best overall programs to-date on the 40th anniversary of the Pipelines Conference series of ASCE. In addition to the solid technical program which has been characteristic of this conference, this event and the venue will enable you to showcase your services and products to potential new clients as well as to your current customer base.

Since attending my first Pipelines Conference in 2003, and subsequently serving as the Technical Chair of the Pipelines Conference in 2008 in Atlanta, GA, and in 2014 in Portland, OR, it gives me tremendous pride to see how far the Pipelines conference series has come. With the founding of the Utility Engineering & Surveying Institute (UESI) through your active participation and continued generous sponsorships, this conference is amongst one of ASCE’s best annual events not only for the exchange of technical knowledge, but particularly for networking to expand your business.

If you’re looking for a summer getaway place, San Antonio is the perfect vacation spot with charm that is distinct from any other American city with Southwestern architecture and a plush landscape rarely seen in such an arid environment due to the San Antonio River that runs through the downtown area. The city is a melting-pot, a true cultural crossroads, a place where English and Spanish or a mix of both can be heard on the street. Relics of the past have not been razed and covered in concrete. The centerpiece of San Antonio is the Alamo, the old stone mission that is the lodestone of both Texas and American history. It is a very short walk from there to the Riverwalk, or the Paseo del Rio, the twisting tourist district along the banks of the San Antonio River. The Riverwalk stretches about three miles and is punctuated by arched bridges and entrance steps, and is lined with shops, sidewalk cafes, restaurants and hotels.

Over the past decade, more than $1 Billion has been spent on improving San Antonio’s infrastructure. For example, the San Antonio Water Systems, SAWS, has undertaken some of the largest water and wastewater pipeline projects in recent years such as the Water Resource Integration Program (WRIP), consisting of 45 miles of large diameter pipes installed by open-cut as well as trenchless methods such as microtunneling. The Vista Ridge project will deliver 50,000 acre-feet of water per year through 140 miles of large diameter pipes. Major future wastewater pipeline work will exceed $1 billion and will include small, medium and large diameter pipe design and construction as well as numerous trenchless rehabilitation projects.

Come and enjoy San Antonio, Texas’ #1 visited City, and the nation’s 7th largest. Showcase your services and products, network with potential clients and existing customers, and help us continue to grow the pipelines market. If you’d like more information on various opportunities for sponsorship and exhibit spaces, please contact: Shah Rahman, MBA, M.ASCE, Exhibits and Sponsorship Chair, (817) 980-2619 or srahman@bgeinc.com.

To reserve your exhibit space or sponsorship preference, please contact: Sean Scully, ASCE Exhibits and Sponsorship Manager; (703) 295-6154 or sscully@asce.org.

The 2020 Planning Committee looks forward to seeing you in San Antonio!
Shah Rahman, MBA, M.ASCE
Exhibits and Sponsorship Chair
BGE, Inc. – Serving, Leading, Solving

www.pipelinesconference.org

OBJECTIVE

The Pipelines Division seeks to advance scientific knowledge and engineering practice related to the conveyance of materials through pipelines by promoting leading edge projects and practices.

TARGET AUDIENCE

Owners, consultants, academia, contractors, suppliers, and manufacturers from around the world attend the annual UESI Pipelines specialty conference. The Conference has a great history of success, with over 850 attendees and up to 100 exhibitors annually. It is one of the best ongoing conferences serving the profession.

Job Position

- Technical/Professional Staff – 39%
- Senior Manager – 19%
- Manager – 12%
- Partner/Principal – 11%
- Middle Manager – 10%
- Student – 5%
- Faculty – 3%
- Retiree – 1%

Organization Types

- Private – 65%
- Government – 21%
- Other – 8.5%
- Education – 5.5%

TOP REASONS TO EXHIBIT AT PIPELINES 2020

1. Interact with a highly targeted audience
2. Influence customer perceptions and attitudes
3. Promote and/or sell products and/or services
4. Develop leads for distributors, representatives, and agents
5. Give your customers an opportunity to meet experts
6. Have company experts showcased at seminars and workshops
7. Introduce new products to a new or existing market
8. Gather competitive intelligence and make competitive comparisons
9. Introduce new products, technologies, and/or services
10. Introduce new techniques or applications and educate your customers
11. Give a prospect an opportunity to experience a product and/or service
12. Meet industry and specialty contractors and installers
If your organization provides goods or services to the pipeline industry, this conference is an excellent opportunity to reach new customers. Promote your products and services to:

- State and federal agencies
- Municipalities, water districts, and other public utilities
- Natural gas, oil, and petroleum agencies and companies
- Developers and construction industry
- Pipeline owners and operators
- Contractors and installation professionals

**BENEFITS OF EXHIBITING**

- One (1) Full Conference Registration
- One (1) Exhibit Booth Personnel Registration
- Dedicated hours with qualified buyers
- Exposure at all Exhibit Hall events to include a Networking Reception, Lunch, Morning and Afternoon Breaks
- Exclusive hours with no competing sessions during these events
- Recognition in the following (subject to print deadlines):
  - Preliminary program (50% deposit paid by February 6, 2020)
  - Final Program (full payment received by April 17, 2020)
  - 25-word description of your organization or products (Received by Wed., January 15, 2020)

**EXHIBITOR FEES**

**Early Bird Rate:**
- Before Thursday, February 6, 2020.
  - Rate: $2,595

**Advance Rate:**
- After Thursday, February 6, 2020.
  - Rate: $3,095

**EXHIBITOR PROVISIONS**

- 10 x 10-ft booth includes:
  - One (1) 6-foot skirted table
  - Two (2) chairs
  - One (1) wastepaper basket
  - One (1) ID sign

Please note: The exhibit hall is carpeted.

**PAYMENT FOR SPACE**

Applications must be accompanied by 50% of the total space rental, made payable to ASCE-UESI/Pipelines 2020 Conference Exhibits, if received by Thursday, February 6, 2020. All space must be paid in full by Friday, April 17, 2020. After that date, all reserved booth space not paid in full will be released for resale. Applications submitted after Friday, April 17, 2020 must be accompanied by payment in full. Applications received at the 2019 Conference must pay the 50% deposit on or before February 6, 2020. If the remaining balance is not received by April 17, 2020, the space will be released for resale. Set-up is prohibited until booth space is paid in full.

**ASSIGNMENT OF EXHIBIT SPACE**

Space is assigned to companies in good standing and upon receipt of the full payment. Contracts will be dated and assigned in order received. If your choice of space is not available, the closest space to your original selection will be assigned. No guarantees are made with respect to booth location.

Complete the contract enclosed with this prospectus or download the contract at www.pipelinesconference.org. Exhibitors will be notified of booth assignment as soon as possible, but no later than three (3) months prior to the Conference.

**Subletting:**

The exhibitor shall not reassign, sublease, or share assigned exhibit space with any person, firm, or other entity and agrees not to exhibit, advertise, or offer for sale goods other than those manufactured or sold by the exhibitor in the regular course of business, without notification to, and approval of, ASCE Show Management.

**CANCELLATION OF SPACE**

Cancellation notification must be submitted in writing to ASCE Show Management. A refund of the total amount paid less a $100 processing fee per 10 x 10-ft reserved space will be made if cancellation is received before Friday, April 17, 2020. No refunds will be made for cancellations received on or after Friday, April 17, 2020.

**Additional Booth Personnel Registration:**

One additional Booth Personnel Registration may be purchased at the reduced rate of $250. Additional registrations must be purchased at the Full conference rate. The Additional Booth Personnel Registration Form will be included in the Exhibitor Service Kit. The form must be completed and returned to registrations@asce.org or via fax to 703-295-6144 no later than Wed., July 22, 2020. After Wed., July 22, 2020, exhibitor registration will take place onsite at the Pipelines 2020 Conference at the prevailing on-site rates.

**SHIPPING**

Shipping information will be included in the Exhibitor Service Kit. Please do not ship directly to the hotel; unauthorized shipments may be refused.

**EXHIBIT HOURS**

(Hours subject to change)

<table>
<thead>
<tr>
<th>Day</th>
<th>Morning Networking</th>
<th>Lunch</th>
<th>Afternoon Networking</th>
<th>Evening Networking</th>
</tr>
</thead>
<tbody>
<tr>
<td>Saturday, Aug 8</td>
<td>9:00 a.m. – 5:00 p.m.</td>
<td>12:00 p.m. – 1:30 p.m.</td>
<td>3:00 p.m. – 4:00 p.m.</td>
<td>5:30 p.m. – 7:00 p.m.</td>
</tr>
<tr>
<td>Sunday, Aug 9</td>
<td>8:00 a.m. – 4:00 p.m.</td>
<td>12:00 p.m. – 1:30 p.m.</td>
<td>3:00 p.m. – 4:00 p.m.</td>
<td>6:00 p.m. – 9:00 p.m.</td>
</tr>
<tr>
<td>Monday, Aug 10</td>
<td>10:00 a.m. – 4:00 p.m.</td>
<td>11:00 a.m. – 1:00 p.m.</td>
<td>3:00 p.m. – 4:00 p.m.</td>
<td>5:00 p.m. – 8:00 p.m.</td>
</tr>
<tr>
<td>Tuesday, Aug 11</td>
<td>7:30 a.m. – 4:30 p.m.</td>
<td>7:30 a.m. – 8:30 a.m.</td>
<td>9:30 a.m. – 10:30 a.m.</td>
<td>3:00 p.m. – 4:30 p.m.</td>
</tr>
<tr>
<td>Wednesday, Aug 12</td>
<td>8:00 a.m. – 4:00 p.m.</td>
<td>12:00 p.m. – 1:30 p.m.</td>
<td>3:00 p.m. – 4:00 p.m.</td>
<td>5:00 p.m. – 8:00 p.m.</td>
</tr>
</tbody>
</table>

**EXHIBITOR REGISTRATION**

Complimentary Registration:

Included in your space rental fee is ONE full Pipelines 2020 Conference Registration and ONE Exhibit Booth Personnel Registration. An Exhibitor Registration Form will be sent as part of the official Exhibitor Service Kit; emailed three (3) months prior to the conference. The Exhibitor Registration form must be completed for the Full Registration and the Exhibit Booth Personnel Badge and returned to registrations@asce.org or via fax to 703-295-6144 no later than Wed., July 22, 2020. After Wed., July 22, 2020, there will be a $50 on-site service fee to process.

**RESERVE YOUR SPACE NOW!**

Contact Sean Scully at sscully@asce.org or 703-295-6154! Take advantage of this prime opportunity to reach your target audience. Please visit www.pipelinesconference.org for more information.
San Antonio, Texas, home to the legendary Alamo and world famous River Walk, hosts a vibrant mix of culture, cuisine, legendary architecture and moving history. The city’s heritage and traditions are rich, as are its modern pleasures.

### 2019 EXHIBITORS

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Company Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>AA Thread Seal Tape</td>
<td>Coblaco Services / American Pipeline Services</td>
</tr>
<tr>
<td>Advance Products &amp; Systems</td>
<td>Conshield</td>
</tr>
<tr>
<td>AECOM</td>
<td>Contech Engineered Solutions</td>
</tr>
<tr>
<td>Aegion Corporation</td>
<td>Crextex Specialty Products</td>
</tr>
<tr>
<td>Alliance for PE Pipe</td>
<td>Cypress ETI</td>
</tr>
<tr>
<td>American Armorock</td>
<td>Ductile Iron Pipe Research Association</td>
</tr>
<tr>
<td>Ballard Marine Construction</td>
<td>EBAA Iron Sales</td>
</tr>
<tr>
<td>Benjamin Media</td>
<td>Foundation Technologies</td>
</tr>
<tr>
<td>Blacoh Surge Control</td>
<td>Garney Construction</td>
</tr>
<tr>
<td>Carboline</td>
<td>Granite Inliner</td>
</tr>
<tr>
<td>Cardino</td>
<td>HammerHead Trenchless</td>
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<tr>
<td>CCI &amp; Associates</td>
<td>Hobas Pipe USA</td>
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<td>Channeline</td>
<td>HTS Pipe</td>
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<tr>
<td>Chemline</td>
<td>Huesker Inc</td>
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<tr>
<td>CJGeo</td>
<td>Hydromax USA</td>
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<tr>
<td>Innovyze</td>
<td>JCM Industries</td>
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<tr>
<td>JFE Engineering Corporation</td>
<td>JM Eagle</td>
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<tr>
<td>K-Water</td>
<td>Kubota Corporation</td>
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<td>LADWP</td>
<td>Lifelast</td>
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<tr>
<td>LA Metro Water District</td>
<td>Magnum Piering</td>
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<tr>
<td>Las Vegas Valley Water District</td>
<td>McWane Ductile</td>
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<tr>
<td>Louisville Water Co</td>
<td>Mid America Pipe</td>
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<tr>
<td>Metropolitan Water Authority</td>
<td>Midwest Mole</td>
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<tr>
<td>Miller Pipeline</td>
<td>Milliken Infrastructure Solutions</td>
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<tr>
<td>MTA-Messtechnik GmbH</td>
<td>Mueller Water Products</td>
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<tr>
<td>MWA</td>
<td>NDT Corporation</td>
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<tr>
<td>NW Pipe</td>
<td>PICA</td>
</tr>
<tr>
<td>PIMACO</td>
<td>PipeMedic by QuakeWrap</td>
</tr>
<tr>
<td>Plastics Pipe Institute</td>
<td>Pure Technologies</td>
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<tr>
<td>Raedlinger Primus Line</td>
<td>Reliance America</td>
</tr>
<tr>
<td>RJN Group</td>
<td>Seal For Life Industries</td>
</tr>
<tr>
<td>SAK Construction</td>
<td>SewerVue Technology</td>
</tr>
<tr>
<td>SG</td>
<td>Simpson, Gumpertz, &amp; Heger</td>
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<tr>
<td>SKS Waterworks</td>
<td>Stark Pipeline Services</td>
</tr>
<tr>
<td>Structural Group</td>
<td>Sunbelt Rentals</td>
</tr>
<tr>
<td>Team</td>
<td>Thompson Pipe Group</td>
</tr>
<tr>
<td>TRENTON</td>
<td>Troll</td>
</tr>
</tbody>
</table>
SPONSORSHIP OPPORTUNITIES

Increasing your company’s visibility couldn’t be easier. The Pipelines 2020 Conference offers many opportunities to reach new business through our sponsorship program. No matter the size of your company, you will find a sponsorship level to fit your budget. For a complete list of opportunities, contact Sean Scully at sscully@asce.org or 703-295-6154 or visit the Pipelines Sponsor webpage at www.pipelinesconference.org.

PREMIER – $30,000

Special Event

Sponsored by structural technologies

Always a premier feature of the Pipelines conference, the special event offers the sponsor the opportunity to gain maximum exposure – and even have your staff act as the welcoming crew – to ensure a great return on your investment.

PLATINUM – $20,000

Welcome Reception: $20,000

This event is always well-attended and allows plenty of opportunities for attendee networking and engagement. The sponsor’s name is prominently featured in recognition.

Awards Luncheon: $20,000

A longtime favorite of Pipelines attendees, this event sponsorship allows your company to support an event of those being honored for their achievements in civil engineering.

GOLD – $12,000 AND UP

Exhibit Hall Luncheon

This sponsorship allows your company to gain exposure to the entire group of Pipelines 2019 attendees at this lunch. An ideal sponsorship for an exhibiting company.

Hotel Key Cards

Sponsored by xylem

Put your four-color message on the hotel keys of the attendees staying at the Sheraton Centre Downtown Toronto. Hotel key cards are used by attendees multiple times daily.

Lanyards With Sponsor Logo

Sponsored by Northwest Pipe Company

Lanyards are the must-have accessory at the Pipelines Conference. Lanyards offer a way to display your logo while holding their badge, business cards, etc., throughout the convention.

Conference Padfolio

Sponsored by Garney

Distributed to each conference attendee, the padfolio gives you the opportunity to have your name and logo prominently displayed throughout the entire event.

Conference WiFi

This sponsorship allows your company to gain exposure during the entire Pipelines 2020 Conference by providing WiFi access to the attendees.

Professional Development Hour (PDH) Scanners

Technical sessions, plenaries, technical tours, workshops – everything that is eligible for PDHs will have scanners where attendees have to check-in to receive credit.

Mobile Application

The Mobile App will provide sponsors with promotion through banner ad and multimedia advertising. It’s a handy tool for the conference, but it also lives on throughout the year, providing users with access to their notes as well as an industry reference tool with company, product, and contact information all year long.

Conference Proceedings

Your company logo will be featured on the online access proceedings retrieval portal.

SILVER – $6,000

Relaxation Station

Make a lasting impression by providing the attendees with a complimentary professional chair massage.

On-site Program

Sponsored by xylem

Program Ad

Recreational Activity

Professional Headshot Hub

Technical Tours

Exhibit Hall Breakfast

Monday Welcome Breakfast

Wednesday Continental Breakfast

Wednesday Lunch

BRONZE – $3,000

Laser Pen/Slide Advancer

Pre-Conference Workshops

Large Diameter Pipe Forum

Sponsored by JACOBS

Refreshment Breaks (5)
### Sponsor Recognition Benefits

<table>
<thead>
<tr>
<th></th>
<th>Premier</th>
<th>Platinum</th>
<th>Gold</th>
<th>Silver</th>
<th>Bronze</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$30,000</td>
<td>$20,000</td>
<td>$12,000 and up</td>
<td>$6,000</td>
<td>$3,000</td>
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<tr>
<td>Full Conference Registration</td>
<td>3</td>
<td>2</td>
<td>1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 x 10 Exhibit Booth</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tickets to Your Sponsored Event</td>
<td>10</td>
<td>6</td>
<td>4</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Social Media Platforms Recognition</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Attendee Registration List Pre- and Post-Conference</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>PowerPoint Recognition during On-site Presentations</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
<td>Name</td>
</tr>
<tr>
<td>Collateral to be Featured at Conference Registration Desk</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Recognition on Conference Website</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
<td>Name</td>
</tr>
<tr>
<td>Recognition on Conference Sponsor Signs</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
<td>Logo</td>
</tr>
<tr>
<td>Recognition in Conference Eblasts</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
</tbody>
</table>

To sponsor at the Conference, contact Sean Scully at sscully@asce.org or 703-295-6154

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### Zen****

**2019 SPONSORS**

**Platinum:**
- Structural Group
- Mid America Pipe Fabricating + Supply

**Gold:**
- Pure Technologies
- AECOM
- Garney Construction
- American
- Northwest Pipe Company
- Mueller Water Products

**Silver:**
- Carollo Engineers
- HDR
- Jacobs
- SAK Construction
- Hobas Pipe USA
- Burns & McDonnell
- Kiewit Infrastructure

**Bronze:**
- NASSCO
- Black & Veatch
- ACPPA
- Cardno
- Thompson Pipe Group
- McMillen Jacobs Associates
- Ferguson Waterworks

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### Conference Housing

San Antonio Marriott Rivercenter
101 Bowie Street
San Antonio, TX 78205
Phone: 210-223-1000

The group rate will be available end of January 2020.

**Group Rates:** Single or Double – $179 plus 16.75% tax

Government Prevailing per Diem Rates are available. (At the time of the contract, the 2020 prevailing government per diem rate was $124.00 plus 16.75% tax)

Reservations Deadline: Tuesday, July 16, 2020

### Transportation Information

San Antonio International Airport (SAT)
Airport Phone: +1 210-207-3433
Hotel direction: 8 miles S

The San Antonio International Airport is only a 15-minute ride from downtown. SuperShuttle (Shared Ride, Non-Stop Service and ExecuCar), Uber, Lyft and Taxis are all options for transportation to and from the airport. The Marriott Rivercenter Hotel does not provide shuttle service.

Estimated taxi fare: 25 USD (one way)

Driving directions:
Take 281 South to Commerce Street Exit. Make a right at the light (Commerce Street) and continue down one block. The hotel is on the right side at the corner of Bowie and Commerce.